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Creating New Beauty For Our Home Planet™

July 15, 2015

## **Product Discontinuation Notification**

## Subject: GVA Lighting announces discontinuation of FAD series luminaires

Dear Valued Customer,

GVA Lighting is committed to providing its valued customers with cost effective products that meet our high quality and on-time delivery requirements. To ensure that commitment, we must periodically reevaluate our product lines and review our product availability with customers to ensure that the above goals can be met. In light of these reviews, GVA Lighting has determined that the products mentioned below are being discontinued. The details of the changes and the supporting documents are attached below.

Affected Product: FAD series fluorescent luminaires

## 1. Discontinuation of FAD series fluorescent luminaires

Due to continuous decline in demand for fluorescent products, GVA Lighting announces discontinuation of its last fluorescent luminaires FAD series effective immediately.

**Replacement Options:** Depending on the application, we can suggest STR9 or HL series LED luminaires as substitutions for FAD luminaires. GVA Lighting made a decision do not offer an LED version of FAD luminaires because of the lack of synergy between the plastic enclosure designed for fluorescent light source and compact LED engines, required heat sink.

**Implementation Schedule:** Effective immediately product status is changed to "Discontinued. Product Last Shipments.", which means that the product is in final stage of shipments after a formal Life Time Buy notice or product discontinuation. Shipments will be made for existing orders but manufacturing capacity limitations may exist. New orders are limited to existing or residual inventory.

**Inventory:** All parts and components for 2ft and 5ft luminaires as well as single lamp 4ft luminaires will be removed by end of July 2015. For a limited time, the parts and components for 4ft-2/3lamp T8 and T5-T5HO will be available for limited size orders and for warranty service.

**Last Time Order Date** - 6 months from the date of this notification, but will depend on availability of parts and components. All new orders for the above mentioned products will be non-cancelable, non-returnable and cannot be rescheduled. Factory orders will not be accepted after this date.

**Final Ship Date** – 12 months from notification date will be the final ship date. Orders placed in compliance with the "Last Time Order Date" will be scheduled for delivery prior to 12 months from the notification date.



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For additional information and assistance concerning any discontinued product, please contact your Account Manager.

We appreciate and value our business relationship and look forward to your continued interest in our products. While we regret any inconvenience this announcement may cause and we are eager to supply your future product requirements with our world-class quality product lines.

Sincerely,

Vladimir Grigorik President